

Message Text

UNCLASSIFIED

PAGE 01 BOGOTA 00553 172156Z

62

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W

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R 171953Z JAN 75

FM AMEMBASSY BOGOTA

TO USDOC WASHDC

INFO SECSTATE WASHDC 6628

AMCONSUL CALI

AMCONSUL MEDELLIN

UNCLAS BOGOTA 553

PASS USDOC FIELD OFFICE BIRMINGHAM, SARA HASLETT

EO 11652: NA

TAGS: BEXP CO

SUBJ: ALABAMA IOGA TRADE MISSION: SUPPLEMENTAL REPORT

REF: A. BOGOTA 9156

B. BOGOTA 9313

1. IN REF A POST NOTED THAT WHILE 13 APPOINTMENTS CONFIRMED FOR PAUL WINDHAM, PRESIDENT WINDHAM POWER LIFTS INC., WERE BEING CANCELLED DUE TO LAST MINUTE WITHDRAWAL OF WINDHAM FROM ALABAMA IOGA, POST WOULD SUPPLY WINDHAM WITH NAMES AND ADDRESSES OF PROSPECTIVE COLOMBIAN BUYERS AND AGENTS AND VICE VERSA.

2. AS RESULT OF THE ENSUING CORRESPONDENCE MR WINDHAM VISITED COLOMBIA IN DECEMBER AND WITH THE ASSISTANCE OF MITCHELL COBB, ONE OF THE MISSION'S ADVANCEMEN, CONTRACTED (A) AN AGENT/ DISTRIBUTOR AGREEMENT WITH A LEADING COLOMBIAN FIRM (B) EQUIPMENT ORDERS FOR US DOLS 37,913 AND (C) SALES PROSPECTS OF APPROX US DOLS 300,000 PER YEAR.

3. DIRECT AND PROSPECTIVE SALES OVER SUBSEQUENT 12 MONTHS RESULTING FROM ALABAMA IOGA REPORTED IN REF B NOW TOTAL DOLS 218,913 AND 966,000 RESPECTIVELY.

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Message Attributes

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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05 JUL 2006

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